

## Summary

Order Reference: gunderlockj@dnb.com | Report as of: 09-18-2018 7:08 PM | using Currency as USD

### VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA

Tradestyle(s): VNA PRIVATE DUTY CARE

**ACTIVE** **HEADQUARTERS**

**Address:** 412 E Vanderbilt Way Ste 100, San Bernardino, CA, 92408, UNITED STATES  
**Phone:** (909) 624-3574  
**D-U-N-S:** 07-269-3562  
**In Portfolio:** No

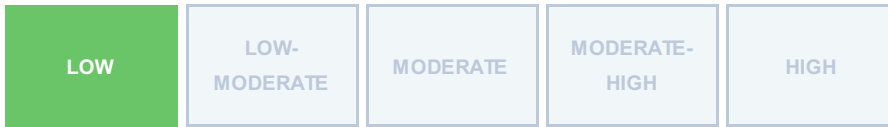
Failure Score	Delinquency Score	Age of Business	Employees
<b>99</b>	<b>95</b>	<b>66 years</b> 1952 Year Started	<b>300</b>

#### Company Profile

<b>D-U-N-S</b> 07-269-3562	<b>Mailing Address</b> PO Box 908 Claremont, CA 91711 United States	<b>Annual Sales</b> US\$ 40,168,858
<b>Legal Form</b> Corporation (US)	<b>Telephone</b> (909) 624-3574	<b>Employees</b> 300
<b>History Record</b> Clear	<b>Present Control Succeeded</b> 1952	<b>Age (Year Started)</b> 66 years (1952)
<b>Date Incorporated</b> 02-14-1952		<b>Named Principal</b> Marsha Fox, PRESIDENT
<b>State of Incorporation</b> California		<b>Line of Business</b> Home health care services
<b>Ownership</b> Not publicly traded		

## Risk Assessment

### Overall Business Risk



### Maximum Credit Recommendation

US\$ 420,000

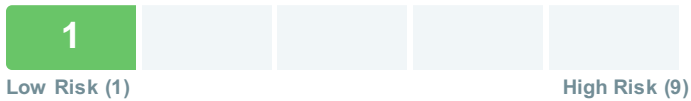
The recommended limit is based on a low probability of severe delinquency.

### Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **VERY STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **STRONG LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

### D&B Viability Rating

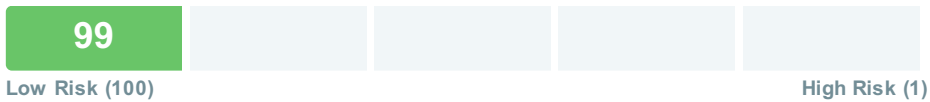
#### Portfolio Comparison Score



Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **2.00 %**

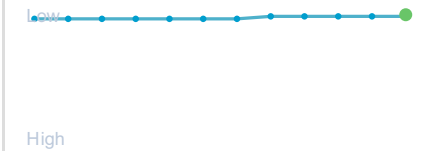
### Failure Score Formerly Financial Stress Score



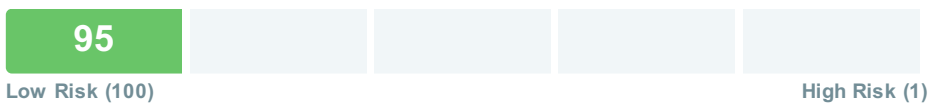
Company's risk level is: **LOW**

Probability of failure over the next 12 months: **0.02 %**

#### Past 12 Months



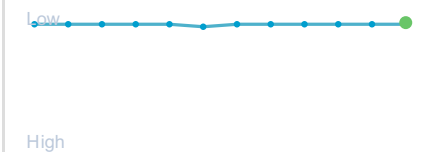
### Delinquency Score Formerly Commercial Credit Score



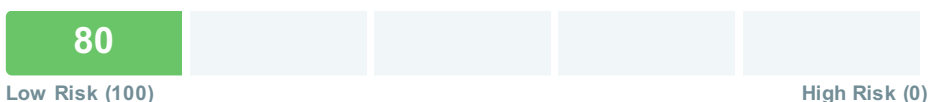
Company's risk level is: **LOW**

Probability of delinquency over the next 12 months: **1.16 %**

#### Past 12 Months



### PAYDEX ®



Pays On Time

#### Past 24 Months



### D&B Rating

Current Rating as of 10-17-2016

Previous Rating

**Employee Size****1R**: 10 employees and over**Risk Indicator****2**: Low Risk**Financial Strength****4A**: US\$ 10,000,000 to US\$ 49,999,999 in Net Worth or Equity**Risk Indicator****2**: Low Risk**SMALL BUSINESS RISK INSIGHT (SBRI) PAYMENTS****Number of Open Accounts**

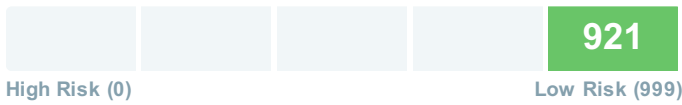
10

**Total Exposure**

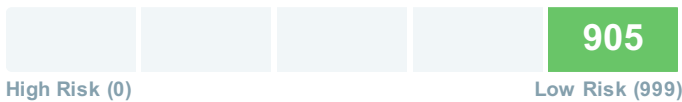
US\$ 517,029

**Number of Charge-offs**

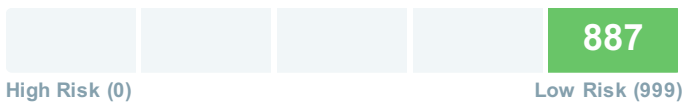
0

**SBRI Origination Lease Score****921****Commentaries****Low Risk** of serious delinquency over the next 12 months.

- Number of inquiries last 6 months
- Number of satisfactory payment experiences
- Proportion of Installment balances to Installment

**SBRI Origination Card Score****905****Commentaries****Low Risk** of serious delinquency over the next 12 months.

- Length of time trade lines have been established
- Proportion of satisfactory payment experiences
- Amount of slow payments

**SBRI Origination Loan Score****887****Commentaries****Low Risk** of serious delinquency over the next 12 months.

- Industry classification
- Amount Past Due
- Number of satisfactory payment experiences

**Legal Events**

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	0	-
Suits	0	-
UCC	39	10-09-2017

**Trade Payments****Highest Past Due****US\$ 750**

Highest Now Ow ing

**US\$ 15,000**

Total Trade Experiences

**29**

Largest High Credit

**US\$ 90,000**

Average High Credit

**US\$ 7,823**

## Ownership

This company is a **Global Ultimate, Domestic Ultimate, Headquarters**

### Global Ultimate, Domestic Ultimate

VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA

### UNITED STATES

D-U-N-S Number [07-269-3562](#)

Total Members in [Family Tree](#) - 4

Branches

3

## Financial Overview

This company does not have a Financial Summary.

## Country / Region Insight

### United States



### Risk Category

LOW

MODERATE

HIGH

Low Risk

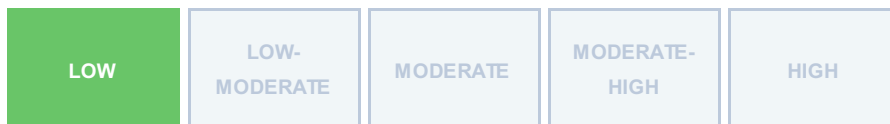
High Risk

Second-quarter real GDP grows faster than originally estimated.

## Risk Assessment

### D&B Risk Assessment

#### Overall Business Risk



#### Maximum Credit Recommendation

US\$ 420,000

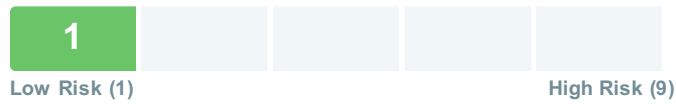
#### Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **VERY STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **STRONG LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

The recommended limit is based on a low probability of severe delinquency.

## D&B Viability Rating

### Portfolio Comparison Score



Level of Risk  
**Low**

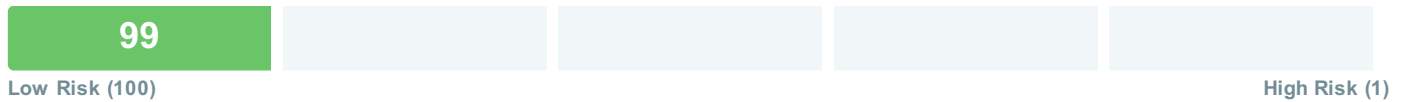
Rating Confidence Level  
**Robust Predictions**

Probability of becoming no longer viable  
**2.00%**

Percentage of businesses ranked w ith this score  
**11.00%**

Average probability of becoming no longer viable  
**5.00%**

## Failure Score Formerly Financial Stress Score



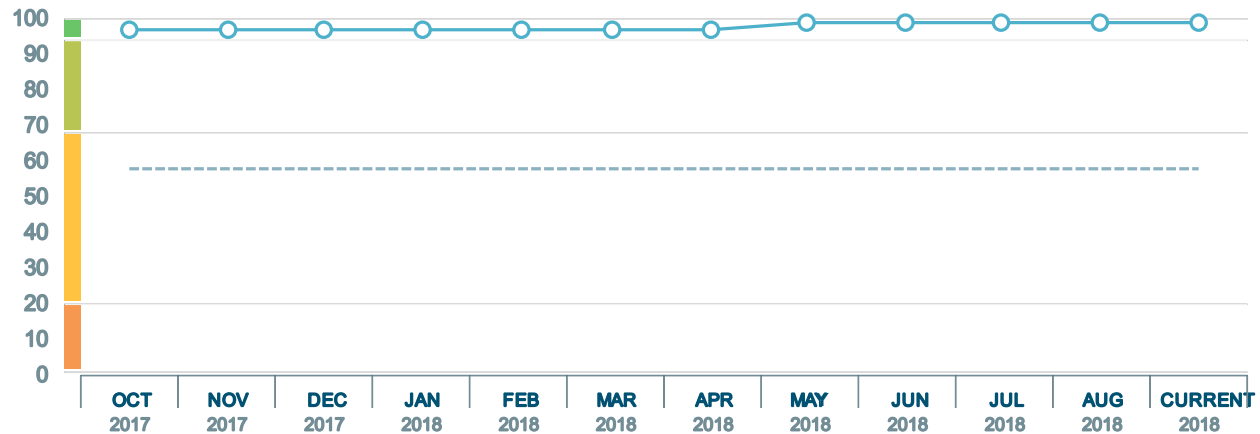
- UCC Filings reported

Level of Risk  
**Low**

Probability of Failure  
**0.02%**

Average Probability of Failure for Businesses in D&B Database  
**0.48%**

### Business and Industry Trends



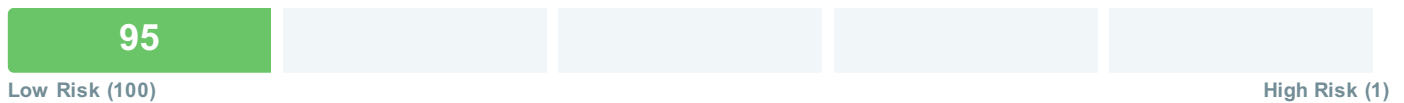
Failure Score



Industry Median Quartile



## Delinquency Score Formerly Commercial Credit Score



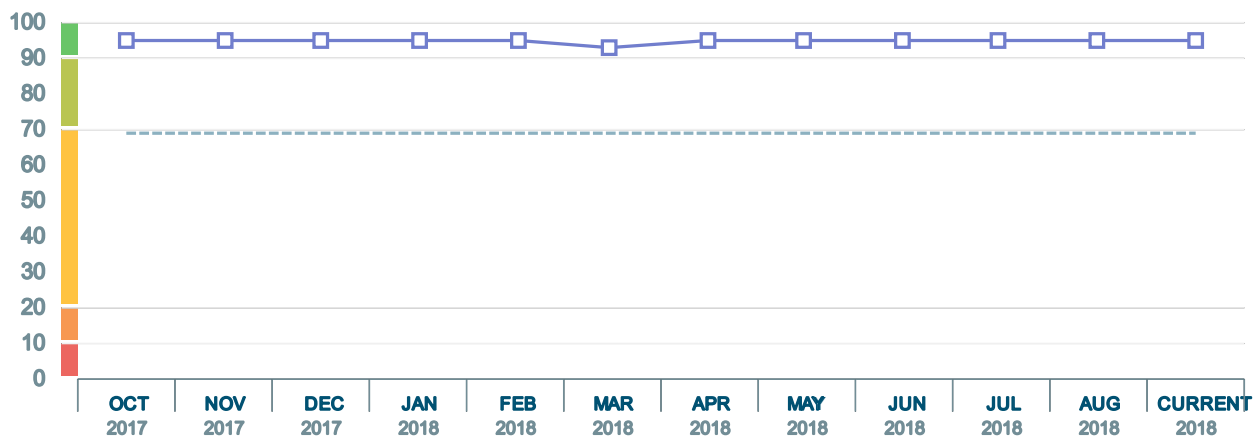
- Higher risk industry based on delinquency rates for this industry

Level of Risk  
**Low**

Probability of Delinquency  
**1.16%**

Compared to Businesses in D&B Database  
**10.20%**

### Business and Industry Trends



Delinquency Score



Industry Median Quartile



PAYDEX®

Based on 24 months of data

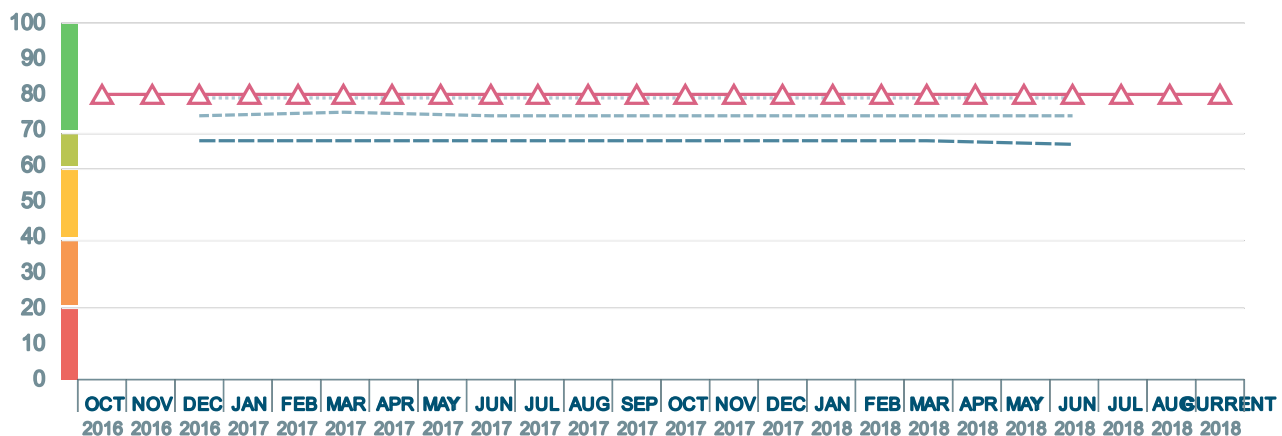


Risk of Slow Pay  
**Low**

Payment Behavior  
Pays on time

Business and Industry Trends

8082 - Home health care services



PAYDEX®



Industry Median Quartile



Industry Upper Quartile



Industry Lower Quartile



D&B Rating

Current Rating as of 10-17-2016

Previous Rating

Employee Size

**1R**: 10 employees and over

Risk Indicator

**2**: Low Risk

Financial Strength

**4A**: US\$ 10,000,000 to US\$ 49,999,999 in Net Worth or Equity

Risk Indicator

**2**: Low Risk

# Small Business Risk Insight (SBRI)

## SBRI Payment Summary

Percent of All Dollar Obligations in Cycle 2+

**0%**

Total Exposure

**US\$ 517,029**

## Trade Payment Summary

Largest High Credit

**US\$ 90,000**

Payment Behavior

**0**

Days Beyond Terms

## SBRI Attributes

Total Balance:

**US\$ 517,029**

Credit Card Balance: US\$ 0

Lease Balance: US\$ 517,029

Loan Balance: US\$ 0

Number of Open Accounts:

**10**

Maximum Age of All Open Accounts: 13 Years, 11 Months

**Worst Delinquent All Accounts:**

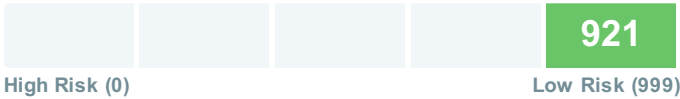
Past 1 - 3 Months:

Current

Past 1 - 12 Months:

Current

## SBRI Origination Lease Score

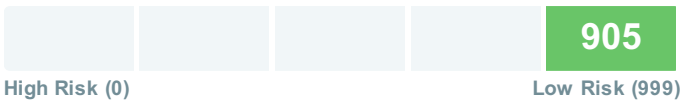


**Low Risk** of serious delinquency over the next 12 months.

### Commentaries

- Number of inquiries last 6 months
- Number of satisfactory payment experiences
- Proportion of Installment balances to Installment

## SBRI Origination Card Score

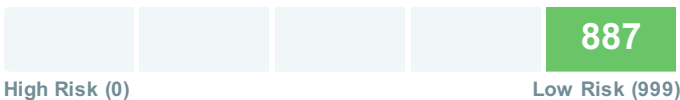


**Low Risk** of serious delinquency over the next 12 months.

### Commentaries

- Length of time trade lines have been established
- Proportion of satisfactory payment experiences
- Amount of slow payments

## SBRI Origination Loan Score



**Low Risk** of serious delinquency over the next 12 months.

### Commentaries

- Industry classification
- Amount Past Due
- Number of satisfactory payment experiences

## Account Summaries

Type ^	Lender	Date Reported	Open Date	Close Date	Current Balance (US\$)	Secured / Unsecured	Total Past Due (US\$)	Past Due cycle 1 (US\$)	Past Due cycle 2 (US\$)	Past Due cycle 3 (US\$)	Past Due cycle 4 (US\$)	Past Due cycle 5 (US\$)
Credit Card	-	08-31-2018	06-14-2001	06-27-2018	0	No	0	0	0	0	0	0
Lease	-	08-03-2018	08-01-2017	-	131,415	No	0	0	0	0	0	-
Lease	-	07-31-2018	03-14-2017	-	355,696	No	0	0	0	0	0	0
Lease	-	07-31-2018	09-17-2015	-	1,100	No	0	0	0	0	0	0
Lease	-	07-31-2018	07-29-2015	07-31-2018	0	No	0	0	0	0	0	0
Lease	-	07-31-2018	07-18-2014	-	21,708	No	0	0	0	0	0	0
Lease	-	07-31-2018	11-15-2013	-	1,455	No	0	0	0	0	0	0
Lease	-	07-31-2018	10-04-2013	-	570	No	0	0	0	0	0	0
Lease	-	06-30-2018	07-27-2015	-	217	No	0	0	0	0	0	0
Lease	-	12-31-2016	12-01-2012	12-09-2016	0	No	0	0	0	0	0	-
<b>Totals</b>					<b>US\$ 512,161</b>		<b>US\$ 0</b>	<b>US\$ 0</b>	<b>US\$ 0</b>	<b>US\$ 0</b>	<b>US\$ 0</b>	<b>US\$ 0</b>

Items per page 10 | 20

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## Trade Payments

Trade Payments Summary		
<p>Overall Payment Behavior</p> <p><b>0</b></p> <p>Days Beyond Terms</p>	<p>% of Trade Within Terms</p> <p><b>96%</b></p>	<p>Highest Past Due</p> <p><b>US\$ 750</b></p>
<p><b>Highest Now Owing:</b></p> <p>US\$ 15,000</p>	<p><b>Total Trade Experiences:</b></p> <p>29</p> <p>Largest High Credit:</p> <p>US\$ 90,000</p> <p>Average High Credit:</p> <p>US\$ 7,823</p>	<p><b>Total Unfavorable Comments:</b></p> <p>0</p> <p>Largest High Credit:</p> <p>US\$ 0</p> <p><b>Total Placed in Collections:</b></p> <p>0</p> <p>Largest High Credit:</p> <p>US\$ 0</p>

Trade Payments By Credit Extended



Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	0	US\$ 0	0
50,000 - 99,999	1	US\$ 90,000	100
15,000 - 49,999	2	US\$ 65,000	100
5,000 - 14,999	4	US\$ 20,000	87
1,000 - 4,999	1	US\$ 1,000	100
Less than 1,000	15	US\$ 3,950	99

### Trade Payments By Industry

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 27 - Printing, Publishing and Allied Industries	1	100					
2754 - Gravure printing	1	100	100	0	0	0	0
▼ 35 - Industrial and Commercial Machinery and Computer Equipment	1	500					
3534 - Mfg elevator/escaltrs	1	500	100	0	0	0	0
▼ 48 - Communications	6	90,000					
4812 - Radiotelephone commun	2	90,000	100	0	0	0	0
4813 - Telephone communictns	4	750	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	1	50					
5085 - Whol industrial suppl	1	50	100	0	0	0	0
▼ 51 - Wholesale Trade - Nondurable Goods	1	250					
5113 - Whol service paper	1	250	100	0	0	0	0
▼ 59 - Miscellaneous Retail	1	250					
5943 - Ret stationery	1	250	100	0	0	0	0
▼ 61 - Nondepository Credit Institutions	3	1,000					
6153 - Short-trm busn credit	1	50	100	0	0	0	0
6159 - Misc business credit	2	1,000	100	0	0	0	0
▼ 62 - Security and Commodity Brokers Dealers Exchanges and Services	2	5,000					
6211 - Security broker/deal	2	5,000	100	0	0	0	0
▼ 73 - Business Services	5	30,000					
7361 - Employment agency	2	5,000	75	25	0	0	0
7373 - Computer system desgn	1	250	100	0	0	0	0
7389 - Misc business service	2	30,000	100	0	0	0	0
▼ 80 - Health Services	1	5,000					
8099 - Health & allied svcs	1	5,000	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	1	250					
9311 - Public finance	1	250	100	0	0	0	0

## Trade Lines

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
08/18	Pays Promptly	-	35,000	15,000	0	1
08/18	Pays Promptly	-	30,000	5,000	0	1
08/18	Pays Promptly	N30	5,000	1,000	0	1
08/18	Pays Promptly	-	250	250	0	1
08/18	Pays Prompt to Slow 30+	N30	5,000	2,500	750	1
08/18	Pays Prompt to Slow 30+	-	50	0	0	Between 6 and 12 Months
07/18	Pays Promptly	-	5,000	0	0	Between 4 and 5 Months
07/18	-	Cash account	100	0	0	Between 2 and 3 Months
06/18	-	Cash account	50	-	-	1
05/18	Pays Promptly	N30	250	0	0	Between 6 and 12 Months
05/18	-	Cash account	50	-	-	1
04/18	Pays Promptly	-	90,000	0	0	Between 6 and 12 Months
02/18	-	Cash account	100	-	-	1
01/18	Pays Promptly	N60	250	0	0	Between 6 and 12 Months
01/18	-	Cash account	50	-	-	1
01/18	-	Cash account	50	-	-	1
11/17	Pays Promptly	N30	50	0	0	Between 6 and 12 Months
09/17	Pays Promptly	-	1,000	1,000	0	1
09/17	Pays Promptly	-	500	500	0	1
06/17	Pays Promptly	-	750	0	0	Between 6 and 12 Months
05/17	Pays Promptly	-	250	-	-	1
04/17	Pays Promptly	-	50	0	0	Between 6 and 12 Months
03/17	Pays Promptly	-	100	0	0	Between 6 and 12 Months
02/17	Pays Promptly	-	500	0	0	Between 6 and 12 Months
01/17	Pays Promptly	N30	5,000	0	0	Between 6 and 12 Months
01/17	Pays Promptly	N30	750	0	0	Between 6 and 12 Months
01/17	Pays Promptly	-	100	0	0	Between 6 and 12 Months
01/17	Pays Promptly	-	50	50	0	1
01/17	Pays Promptly	-	50	50	0	1

## Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

<b>Judgements</b>	<b>Liens</b>	<b>Suits</b>	<b>UCC Filings</b>
<b>0</b>	<b>0</b>	<b>0</b>	<b>39</b>
Latest Filing: -	Latest Filing: -	Latest Filing: -	Latest Filing: 10-09-2017

## Events

### UCC Filing - Amendment

<b>Filing Date</b>	08-23-2017
<b>Filing Number</b>	1776023695
<b>Received Date</b>	09-08-2017
<b>Collateral</b>	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Assets including proceeds and products - Account(s) including proceeds and products - and OTHERS
<b>Original Filing Date</b>	10-19-2009
<b>Original Filing Number</b>	097211572155
<b>Secured Party</b>	US BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

### UCC Filing - Original

<b>Filing Date</b>	03-02-2017
<b>Filing Number</b>	177573557330
<b>Received Date</b>	03-17-2017
<b>Collateral</b>	Equipment and proceeds
<b>Secured Party</b>	WELLS FARGO VENDOR FINANCIAL SERVICES, LLC, BILLINGS, MT
<b>Debtors</b>	VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

### UCC Filing - Continuation

<b>Filing Date</b>	07-24-2015
<b>Filing Number</b>	1574765157
<b>Received Date</b>	07-27-2015
<b>Original Filing Date</b>	12-17-2010
<b>Original Filing Number</b>	107255148164
<b>Secured Party</b>	U.S. BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

### UCC Filing - Continuation

<b>Filing Date</b>	05-21-2014
<b>Filing Number</b>	1474126762
<b>Received Date</b>	05-22-2014
<b>Original Filing Date</b>	10-19-2009

<b>Original Filing Number</b>	097211572155
<b>Secured Party</b>	US BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	11-07-2012
<b>Filing Number</b>	1273359828
<b>Received Date</b>	11-16-2012
<b>Original Filing Date</b>	10-19-2009
<b>Original Filing Number</b>	097211572155
<b>Secured Party</b>	US BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	11-07-2012
<b>Filing Number</b>	1273359845
<b>Received Date</b>	11-16-2012
<b>Original Filing Date</b>	12-17-2010
<b>Original Filing Number</b>	107255148164
<b>Secured Party</b>	U.S. BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	10-15-2012
<b>Filing Number</b>	1273328704
<b>Received Date</b>	10-25-2012
<b>Original Filing Date</b>	07-14-2011
<b>Original Filing Number</b>	117277830733
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	10-15-2012
<b>Filing Number</b>	1273328730
<b>Received Date</b>	10-25-2012
<b>Original Filing Date</b>	08-13-2010
<b>Original Filing Number</b>	107241546454
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Debtors</b>	and OTHERS

**Filing Office** SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

**Filing Date** 10-15-2012  
**Filing Number** 1273328721  
**Received Date** 10-25-2012  
**Original Filing Date** 08-20-2010  
**Original Filing Number** 107242309907  
**Secured Party** U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA  
**Debtors** VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.  
**Debtors** and OTHERS  
**Filing Office** SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

**Filing Date** 10-15-2012  
**Filing Number** 1273328733  
**Received Date** 10-25-2012  
**Original Filing Date** 07-23-2010  
**Original Filing Number** 107239245588  
**Secured Party** U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA  
**Debtors** VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.  
**Debtors** and OTHERS  
**Filing Office** SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

**Filing Date** 10-11-2012  
**Filing Number** 1273327380  
**Received Date** 10-25-2012  
**Original Filing Date** 11-16-2011  
**Original Filing Number** 117291538421  
**Secured Party** U.S. BANK NATIONAL ASSOCIATION, PORTLAND, OR  
**Debtors** VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.  
**Debtors** and OTHERS  
**Filing Office** SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Original**

**Filing Date** 11-16-2011  
**Filing Number** 117291538421  
**Received Date** 12-02-2011  
**Collateral** Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS  
**Secured Party** U.S. BANK NATIONAL ASSOCIATION, PORTLAND, OR  
**Debtors** VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.  
**Filing Office** SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Original**

**Filing Date** 07-14-2011

<b>Filing Number</b>	117277830733
<b>Received Date</b>	08-04-2011
<b>Collateral</b>	Leased Inventory and proceeds - Leased Computer equipment and proceeds - Leased Equipment and proceeds
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Original

<b>Filing Date</b>	12-17-2010
<b>Filing Number</b>	107255148164
<b>Received Date</b>	12-30-2010
<b>Collateral</b>	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Oil, gas and minerals including proceeds and products - and OTHERS
<b>Secured Party</b>	U.S. BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	10-04-2010
<b>Filing Number</b>	1072468732
<b>Received Date</b>	10-14-2010
<b>Collateral</b>	Leased Assets - Leased Equipment
<b>Original Filing Date</b>	08-20-2010
<b>Original Filing Number</b>	107242309907
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	09-10-2010
<b>Filing Number</b>	1072445488
<b>Received Date</b>	09-16-2010
<b>Collateral</b>	Assets - Oil, gas and minerals - Computer equipment - Equipment
<b>Original Filing Date</b>	08-13-2010
<b>Original Filing Number</b>	107241546454
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	08-26-2010
<b>Filing Number</b>	1072429993
<b>Received Date</b>	09-02-2010
<b>Collateral</b>	Leased Assets - Leased Equipment
<b>Original Filing Date</b>	07-23-2010
<b>Original Filing Number</b>	107239245588

<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
<b>UCC Filing - Original</b>	
<b>Filing Date</b>	08-20-2010
<b>Filing Number</b>	107242309907
<b>Received Date</b>	08-26-2010
<b>Collateral</b>	Leased Computer equipment and proceeds - Leased Equipment and proceeds
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
<b>UCC Filing - Original</b>	
<b>Filing Date</b>	08-13-2010
<b>Filing Number</b>	107241546454
<b>Received Date</b>	08-19-2010
<b>Collateral</b>	Leased Computer equipment and proceeds - Leased Equipment and proceeds
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
<b>UCC Filing - Original</b>	
<b>Filing Date</b>	07-23-2010
<b>Filing Number</b>	107239245588
<b>Received Date</b>	07-29-2010
<b>Collateral</b>	Leased Computer equipment and proceeds - Leased Equipment and proceeds
<b>Secured Party</b>	U.S. BANCORP EQUIPMENT FINANCE, INC., LARKSPUR, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
<b>UCC Filing - Original</b>	
<b>Filing Date</b>	01-12-2010
<b>Filing Number</b>	107219692693
<b>Received Date</b>	01-21-2010
<b>Collateral</b>	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Assets including proceeds and products - and OTHERS
<b>Secured Party</b>	U.S. BANK NATIONAL ASSOCIATION, ONTARIO, CA
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
<b>UCC Filing - Original</b>	
<b>Filing Date</b>	10-19-2009
<b>Filing Number</b>	097211572155

<b>Received Date</b>	10-29-2009
<b>Collateral</b>	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Assets including proceeds and products - and OTHERS
<b>Secured Party</b>	US BANK NATIONAL ASSOCIATION, PORTLAND, OR
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA, INC.
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Amendment

<b>Filing Date</b>	06-11-2007
<b>Filing Number</b>	0771170121
<b>Received Date</b>	06-28-2007
<b>Collateral</b>	Equipment
<b>Original Filing Date</b>	06-04-2007
<b>Original Filing Number</b>	077116299173
<b>Secured Party</b>	NATIONAL CITY COMMERCIAL CAPITAL COMPANY, LLC, CINCINNATI, OH
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

#### UCC Filing - Original

<b>Filing Date</b>	06-04-2007
<b>Filing Number</b>	077116299173
<b>Received Date</b>	06-20-2007
<b>Collateral</b>	Leased Computer equipment and proceeds
<b>Secured Party</b>	NATIONAL CITY COMMERCIAL CAPITAL COMPANY, LLC, CINCINNATI, OH
<b>Debtors</b>	VISITING NURSE ASSOCIATION AND HOSPICE OF SOUTHERN CALIFORNIA
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

## Special Events

05-25-2017

Business address has changed from 150 West First Street, Suite 270, Claremont, CA, 91711 to 412 E Vanderbilt Way, San Bernardino, CA, 92408.

10-17-2016

A Rating change has occurred on this company.



# Company Profile

## Company Overview

**D-U-N-S**

07-269-3562

**Legal Form**

Corporation (US)

**History Record**

Clear

**Date Incorporated**

02-14-1952

**State of Incorporation**

California

**Ownership**

Not publicly traded

**Mailing Address**PO Box 908  
Claremont, CA 91711  
United States**Telephone**

(909) 624-3574

**Present Control Succeeded**

1952

**Annual Sales**

US\$ 40,168,858

**Employees**

300

**Age (Year Started)**

66 years (1952)

**Named Principal**

Marsha Fox, PRESIDENT

**Line of Business**

Home health care services

## Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 09-07-2018  
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

<b>Registered Name</b>	VNA HOSPICE AND PALLIATIVE CARE OF SOUTHERN CALIFORNIA
<b>Corporation Type</b>	Corporation (US)
<b>Business Commenced On</b>	1952
<b>State of Incorporation</b>	CALIFORNIA
<b>Date Incorporated</b>	02-14-1952
<b>Registration ID</b>	C0260396
<b>Registration Status</b>	ACTIVE
<b>Filing Date</b>	02-14-1952
<b>Where Filed</b>	BUSINESS PROGRAMS DIVISION

### Registered Agent

<b>Name</b>	MARSH FOX
<b>Address</b>	412 EAST VANDERBILT WAY, #100, SAN BERNARDINO, CA, 924080000

### Registered Principal

<b>Name</b>	MARSHA FOX
<b>Title</b>	Chief Executive Officer
<b>Address</b>	412 EAST VANDERBILT WAY, #100, SAN BERNARDINO, CA, 924080000

## Principals

### Officers

MARSHA FOX, PRESIDENT

### Directors

DIRECTOR(S): THE OFFICER(S)

## Company Events

### The following information was reported on: 09-06-2018

The California Secretary of State's business registrations file showed that Vna Hospice And Palliative Care Of Southern California was registered as a Non Profit Corporation on February 14, 1952, under the file registration number C0260396.

The name was changed from Visiting Nurse Association & Hospice of Southern California to the VNA Hospice and Palliative Care of Southern California by charter amendment on October 25, 2012.

Business started 1952.

MARSHA FOX born 1952. 1977 to present active here. Became president in 1998.

Business name changed to VNA Hospice And Palliative Care Of Southern California from Visiting Nurse Association & Hospice Of Southern California.

Business address has changed from 150 West First Street, Suite 270, Claremont, CA, 91711 to 412 E Vanderbilt Way, San Bernardino, CA, 92408.

## Business Activities And Employees

### The following information was reported on: 09-06-2018

#### Business Information

<b>Trade Names</b>	VNA PRIVATE DUTY CARE
<b>Description</b>	Provides home health care services, specializing in visiting nurse service. Sells for cash 20% balance Net 45 days. Sells to general public. Territory : Local.
<b>Employees</b>	300 which includes officer(s). Undetermined employed here.
<b>Financing Status</b>	Unsecured
<b>Tenure</b>	Owns
<b>Facilities</b>	Owns premises in a building.

#### SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
8082	Home health care services	-
80829902	Visiting nurse service	-

NAICS Codes	NAICS Description
621610	Home Health Care Services

## Government Activity

#### Activity Summary

<b>Borrower(Dir/Guar)</b>	No
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<b>Administrative Debt</b>	No
<b>Contractor</b>	Yes
<b>Grantee</b>	No
<b>Party excluded from federal program(s)</b>	No
<b>Possible candidate for socio-economic program consideration</b>	
<b>Labor Surplus Area</b>	Yes (2018)

Source: D&B | Currency: All figures shown in USD unless otherwise stated

## Financials

### Latest Financial Statement

**Balance Sheet** Fiscal 12-31-2014 In Single Units

#### Assets

##### Current Assets

Prepaid / Deferred Items	295,358
Accounts Receivable	5,972,362
Cash	1,549,606

**Total Current Assets** 7,817,326

##### Long Term Assets

Intangible Assets	9,159,693
Property, Plant, Fixtures & Equipment	8,935,952
Investments	1,603,933
Other long term assets	270,041

**Total Assets** 27,786,945

#### Liabilities

##### Total Current Liabilities

Accounts Payable	3,572,166
Deferred Revenue	101,113

**Total Current Liabilities** 3,673,279

##### Long Term Liabilities

Long Term Debt	10,573,520
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Other Long Term Liabilities	145,626
UNRESTRICTED NET ASSETS	13,394,520
<b>Total Liabilities &amp; Net Worth</b>	<b>27,786,945</b>

## Key Business Ratios

### Statement date

12-31-2014

### Based on Number of Establishments

51

	Ratio for the business	Industry Median	Industry Quartile
<b>Profitability</b>			
Return On Assets	(4.1)	6.9	4
Return on Net Worth	(8.6)	13.7	4
Return on Sales	(2.9)	4.8	4
<b>Short Term Solvency</b>			
Current Liabilities to Inventory	999.9	411.1	-
Current Liabilities Over Net Worth	27.4	24.3	1
Current Ratio	2.1	2.6	3
Quick Ratio	2.0	2.3	3
<b>Efficiency</b>			
Accounts Payable to Sales	8.9	2.9	1
Assets Over Sales	69.2	60.8	1
Collection Period	54.3	46.2	1
Sales to Inventory	999.9	34.0	-
Sales Over Net Working Capital	9.7	7.9	2
<b>Utilization</b>			
Total Liabilities Over Net Worth	107.5	54.3	1

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